

## Message Text

UNCLASSIFIED

PAGE 01 BERLIN 05291 150750Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----095817 151221Z /50

R 150743Z AUG 78  
FM AMEMBASSY BERLIN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7958  
AMEMBASSY WARSAW  
AMEMBASSY BELGRADE  
AMEMBASSY BUCHAREST  
AMCONSUL ZAGREB

UNCLAS BERLIN 05291

USDOC FOR BEWT - TRADE PROMOTION DIVISION

E.O. 11652: N/A  
TAGS: ETRD, GE  
SUBJECT: INDUSTRIAL WELDING EQUIPMENT TSS - RECRUITING

REF: (A) BEMIS/BECKHAM TELCON 8/7/78, (B) 77 BERLIN 6426

1. EMBASSY SUGGESTS TPD MAY WISH TO CONTACT TULSA DIVISION OF US-GDR TRADE AND ECONOMIC COUNCIL MEMBER ROCKWELL INTERNATIONAL CONCERNING POSSIBILITY OF PARTICIPATING IN SUBJECT TSS. TULSA DIVISION IS PRODUCER OF METAL-TO-METAL COMPOSITE BONDING SYSTEMS FOR HIGH TECHNOLOGY AEROSPACE AND RELATED PRODUCTS WHICH APPEARS COMPATIBLE WITH INDUSTRIAL WELDING THEME. (GDR INDICATED INTEREST IN "MODERN ADHESIVE TECHNIQUES" FOR METAL-METAL, METAL-PLASTIC AND PLASTIC-PLASTIC BONDING UNDER THE GENERAL HEADING OF WELDING TECHNOLOGY IN 1977 LIST (REF B) OF POSSIBLE TSS THEMES.) TULSA DIVISION'S ADDRESS IS 2000 NO. MEMORIAL DRIVE, TULSA, OK, TELEPHONE (918) 835-3111.

2. ROCKWELL'S GENERAL INTEREST, INDICATED BY COUNCIL MEMBERSHIP, IN EXPANDING COMMERCIAL RELATIONS WITH THE GDR SUGGESTS THAT IT UNCLASSIFIED

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PAGE 02 BERLIN 05291 150750Z

WOULD BE EFFECTIVE TO CONTACT COMPANY THROUGH ONE OF ITS DELEGATES TO THE COUNCIL TO SOUND OUT POSSIBILITY OF TULSA DIVISION JOINING SUBJECT TSS. DR. ALONZO B. KNIGHT, VICE PRESIDENT--INTERNATIONAL, IS ROCKWELL DELEGATE WHILE M. MIKE VUCELIC, VICE PRESIDENT--EASTERN EUROPE, IS ALTERNATE DELEGATE. ROCKWELL HOME OFFICE IS 600 GRANT STREET, PITTSBURGH, PA 15219, TELEPHONE (412) 565-2000.  
BOLEN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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